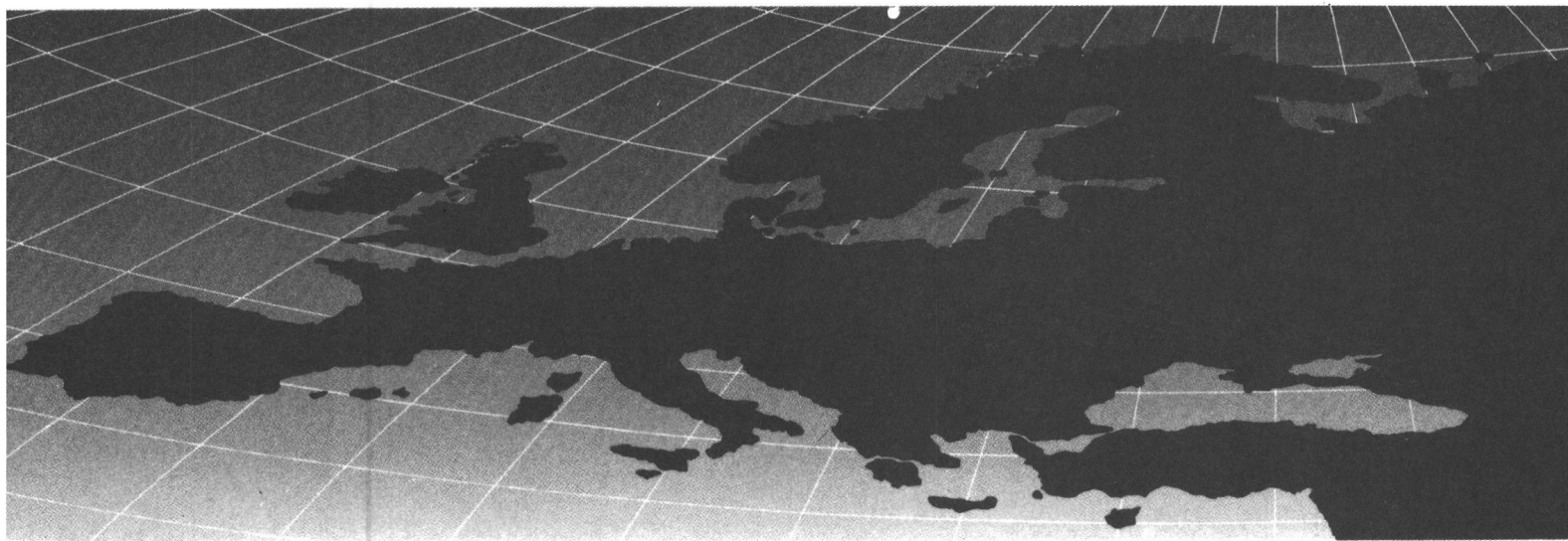




# "Euro Info Centre News"



## ISSUE No. 4/94

25 April 1994

### Contents

- |                            |   |
|----------------------------|---|
| I. EIC Activities          | IV. Publications                                      |
| II. EC News                | V. Calls for Proposals/<br>Official Journal deadlines |
| III. Questions and Answers | VI. Seminars, Conferences<br>Workshops                |

### Annexes

1. Summary of main definitions of SMEs currently in use at Community level
2. TACIS - Partnership and Coordination programme

# I. EIC ACTIVITIES

## **IT-365 Milan**

In conjunction with the services already performed by DG XXIII, since 1 February the Milan Euro Info Centre has performed a further service for enterprises seeking to expand on the international level.

The service, which is provided in collaboration with Ernst & Young Corporate Finance, provides customized and free-of-charge consultancy services on the economic and financial situation, identifying objectives and enterprise and international growth strategies, and making an initial search for financial partners at world level.

## II. EU NEWS

### 1. THE WORLD TRADE ORGANISATION

Controversial new issues that could come before a new World Trade Organisation (WTO) include labour conditions and immigration policies, senior officials said on Friday. The two topics -- one raised by industrialised states and the other by developing countries -- were on a list compiled by the chairman of GATT's Marrakesh trade gathering this week from speeches by ministers from more than 100 states. Others included national competition policies, restrictive business practices, export financing rules, trade and monetary problems like fluctuating exchange rates, regional trade groupings and unilateral trade measures. All these, Uruguay's foreign minister Sergio Abreu Bonilla told a news conference, could be raised in a Preparatory Committee charged with setting up the WTO which is due to be born on January 1 next year, or soon after. But both Abreu and Peter Sutherland, head of the General Agreement on Tariffs and Trade made clear this put no obligation on the WTO itself to put any of these topics on its agenda. "It will be up to the WTO to decide what it wants to talk about," Sutherland said. The labour issue is a prime topic for the United States and France who insist they want a link between trade and work conditions to ensure the benefits of wider trade to trickle down to workers in developing states. Only a last-minute compromise at GATT headquarters in Geneva last week prevented the problem overshadowing the Marrakesh meeting to sign the new world trade treaty at the end of the seven-year Uruguay Round. Labour unions in the United States and European countries fear loss of jobs to cheaper labour -- often by children, prisoners or even slaves -- under freer trade, and want the link to be made in the WTO. Third World governments are fiercely opposed to putting the issue on the WTO agenda, sensing its main motivation is clearing the way for new tariff barriers against their goods. In a tit-for tat response, they argued in Marrakesh that the

WTO should look at restrictions on immigration into developing countries by foreign workers or service providers -- maids, hairdressers and the like. The issues of regional trade pacts and unilateral trade measures were raised in Marrakesh by Japan, which fears the effects on its own trading position of groupings like the new North American Free Trade Agreement (NAFTA). NAFTA links the United States, Canada and Mexico and could soon bring in other Latin American states. Japan is also concerned at the U.S. "Super 301" legislation which allows the president, without going to the GATT or WTO, to impose sanctions on any country perceived as harming American interests by its own trade practices.

### 2. GATT-HISTORY

Set up as a temporary trade watchdog in the aftermath of World War Two, the General Agreement on Tariffs and Trade (GATT) has overseen seven rounds of trade liberalising negotiations. Friday's ceremonial signature in the Moroccan city of Marrakesh of the Final Act of the Uruguay Round sees the GATT succeeded by the permanent, and more muscular, World Trade Organisation. A brief history of the Organisation follows:

October 30, 1947 - The "General Agreement" is signed by 23 countries at Geneva's Palais des Nations after the first ever "trade round". It is the first attempt to write a rule book for commerce, and includes tariff cuts on one fifth of world trade.

January 1, 1948 - The agreement goes into force with a temporary Secretariat to administer it. A new world body, the International Trade Organisation (ITO) is to be formed later.

March 24, 1948 - 53 countries agree in Havana to create the ITO, which is to have similar authority as the International Monetary Fund and the World Bank. But the U.S. Congress balks at approving it, and the temporary GATT becomes in effect a permanent organisation.

1949 - Annecy Round. The first round of negotiations supervised by GATT, held in the French lakeside city of Annecy in the Alps south of Geneva. A total of 13 GATT member states, termed "contracting parties", agree to 5,000 tariff concessions.

1950 - Torquay Round. Between September 1950 and April 1951, 38 GATT members meeting in the southwest England resort exchange 8,700 tariff concessions yielding reductions of about 25 percent on 1948 levels.

1956 - Geneva Round. Completed in May by 26 countries, it produces \$2.5 billion worth of tariff reductions.

1960 - Dillon Round. Named after U.S. Under-Secretary of State Douglas Dillon, who proposed the negotiations. Involving 26 countries meeting in Geneva, the round focuses largely on harmonising concessions within the new European Economic Community. It finishes in July 1962 with about 4,400 tariff concessions covering \$4.9 billion of trade.

1964 - Kennedy Round. Named after assassinated U.S. president John F. Kennedy and also held in Geneva, this round dramatically increases the scope of GATT agreements.

Its final act is signed in June 1967 by 62 participating countries representing 75 percent of total world trade. Concessions cover trade valued at an estimated \$40 billion.

1973 - Tokyo Round. Launched at ministerial level in the Japanese capital but centred at GATT headquarters in Geneva, 102 countries negotiate agreements on both tariff and non tariff issues. It concludes in November 1979 with tariff reductions and bindings -- commitments not to increase current tariffs -- which cover more than \$300 billion of trade. Subsidies, government procurement and trade in dairy products and civil aircraft are brought under GATT's wing.

1986 - Uruguay Round. GATT's most ambitious round, bringing trade in services and agriculture into negotiations for the first time. Scheduled to end in December 1990, the thorny issue of farm subsidies which pits the United States against the EC delays an accord by three years. Bitter political negotiations end in mid-December 1993.

15 April 1994 - Ministers from some 120 countries sign Final Act of Uruguay Round in Marrakesh and finally set up a permanent trade

watchdog, the World Trade Organisation or WTO, bringing an end to the talking at GATT.

### 3. LOCAL ELECTIONS

European Union foreign ministers meeting at the General Affairs Council in Luxembourg next week will discuss for the first time the right of EU citizens to vote and stand in local elections throughout the Union. At issue is the Maastricht treaty's call for EU citizens to be able to participate in local politics wherever they are in the Union by the end of 1995. EU citizens can already vote and stand in European Parliament elections wherever they are (a French national is running in Britain, for example). But the idea of extending the right to local elections is far more controversial, diplomats said. There are places in the Union -- Luxembourg, for example, or parts of Brussels -- where allowing non-local citizens to vote could be crucial to the result. At the General Affairs Council, the ministers will discuss a report on the issue from the European Commission that essentially is a proposal for putting a system into effect, including such issues as registering and proving qualifications. The ministers are expected to give their initial reaction and send the report back to the Commission, a diplomat said. The report will also be discussed by EU interior ministers at an Interior Affairs Council in Luxembourg on Thursday.

### 4. TRANSPORT-NETWORKS

French high-speed rail projects figure large among the 10 priority candidates for funding within the EU's trans European networks (TENs) plans, a senior commission official told a news conference on Friday. Train a grande vitesse (TGV) routes link Perpignan to Madrid, Paris to Lyon, Paris to Alsace and Germany, and Brussels/Paris/Lille/Cologne/Amsterdam/London. On April 10 in Athens, an expert group chaired by economic affairs commissioner Henning Christophersen picked out, but did not publicly identify, 10 transport projects for fast track funding. Other chosen rail projects include the Betuwelijn in the Netherlands and the line across the Brenner

pass joining Germany to Italy via Austria, the official said. The two road projects are the Patras-Athens Bulgaria route and the link between Lisbon and Valladolid in Spain, he said. Another priority TEN is the bi-modal route linking Cork in Ireland to Stranraer in Scotland via Dublin and Belfast. The final front-runner for funding is the Malpensa airport in northern Italy. The list might still change, the official said. The final decision lies with EU heads of state and government at the June European council in Corfu.

## **5. EUROPEAN COMMISSION PRESS RELEASE: IP/94/307 DOCUMENT DATE: APRIL 15, 1994**

### **FILLING IN THE GAPS IN PROFESSIONAL QUALIFICATIONS : THE COMMISSION ORGANIZES A TRANSNATIONAL EXCHANGE OF GOOD PRACTICE**

As part of the Community initiatives promoting the development of high-quality vocational training, a pilot project has just been launched at the initiative of Commissioner A. Ruberti, with a view to developing - indeed, reinforcing - cooperation among those involved in vocational training at the regional level in Europe in terms of analyzing vocational qualification needs. Involving 10 regions of the Community (\*), the one-year project will receive one million Ecus in Community aid. Through information exchange and examples of good practice as regards methods of analyzing needs, it will make a positive contribution for the drawing-up of training policies in these regions. Commissioner Ruberti feels that "the quality of human resources and, consequently, ensuring that vocational qualifications are suited to the demands of the ongoing economic and social development of our society, is a key factor in the development of the European Union and the well-being of its citizens. Transnational exchanges of experience that make it possible to better target the offer in terms of training, must be encouraged." The pilot project launched by the Commission will be carried out in two stages. The first stage will consist of

encouraging the creation of partnerships between all the operators concerned by the issues of vocational qualifications and training in each of the participating regions, especially between the public authorities, employer and employee organizations, enterprises, training institutes, and bodies such as the Chambers of Commerce and Industry. Represented at a permanent round table, they will be able to identify the activities that so far have been performed in a dispersed way in the area of analyzing needs in terms of qualifications, and will then evaluate them. In the second stage, transnational groupings will be set up in order to encourage the transfer of examples of good practice among the various regions. Lastly, a conference will be held at the end of the project, bringing together all the operators who took part in it.

(\*) The participating regions are: The Copenhagen metropolitan area (DK), the Land of Sachsen-Anhalt (D), the west of Greece (GR), the Community of Valencia (E), the Pays de la Loire (F), Liguria (I), the Dublin metropolitan area (IRL), Limburg (NL), the Central Region (P), and Anglia (UK).

## **6. PRACTICAL GUIDE**

The Commission is encouraging SMEs to conclude cooperation agreements among themselves and is, in particular, overseeing the establishment of and compliance with rules guaranteeing free competition. To be used directly by SMEs, the brochure entitled "SMEs and Competition: A Practical Guide" provides information on all the essential points, describes the mechanisms and recalls the principles governing Community competition law. Specific examples, together with tables, make it possible to easily determine whether an agreement concluded with another enterprise is lawful or if it must be reported with a view to obtaining an exemption, as well as the applicable measures and procedures (notification, complaints, recourse, etc.). This guide is available in the nine Community languages upon request. For extra orders, please contact the EIC project information service.

### III. QUESTIONS AND ANSWERS

#### Question :

Could you provide us with some practical information on the EC-Chile Foundation?

#### Answer :

Pursuant to your request for information on the EC-Chile Foundation, please note the following:

The Fundación Empresarial Comunidad Europea-Chile is part of the network of "Eurocentres for Business Cooperation" established by DG I as part of the A1-Invest programme. These centres are given the task of promoting and organizing the activities of the A1-Invest programme. Working in permanent liaison with networks of local economic operators, they organize and supervise industrial cooperation and the search for partnerships between Latin American and European Union SMEs/SMIs.

For further information, please consult the enclosed documents:

- \* a brochure on "A1-Invest operators in Latin America and Eurocentres for business cooperation", and
- \* a brochure on the Fundación Empresarial Comunidad Europea-Chile.

#### Question :

Could you please give us further information on the legal status of Saint-Martin/Sint-Maarten vis-a-vis Community law.

#### Answer :

Pursuant to your request, please find enclosed a summary of the legal status of Saint-Martin/Sint-Maarten vis-a-vis Community law:

#### 1. Geographical location

Saint-Martin and Sint-Maarten are located on the same Antilles island.

The island comprises:

- in the south, a Dutch part (1/3); county town: Phillipsburg.
- in the north, a French part (2/3); county town for the sub-prefecture: Marigot

The two areas of the island are defined in the Mount Concorde treaty signed by France and the Netherlands on 13 March 1648. This split was confirmed by the Franco-Dutch friendship treaty of 23 March 1939.

No formal frontier separates the two parts of the island in which people and goods circulate freely.

#### 2. The island of Saint-Martin with regard to the EC Treaty.

It should be pointed out that, with regard to the EC Treaty, the two parts of the island have a different status.

- a) The Dutch part, which is part of the Netherlands Antilles, has the status of PTOM (Overseas Country and Territory). Articles 131 and 136 of the EC Treaty award PTOMs the status of Associate members. The regime for Associate members was mostly established by a series of Council decisions: as a result, only the regime of these decisions applies to the PTOMs, and not the general provisions of the Treaty nor the laws derived from these provisions. The last EC/PTOM association decision was 91/482/EEC of 25 July 1991 (OJ L 263 of 19.09.91).

This decision and its annexes in particular define the trading, preferred and non-reciprocal regime applicable to products of the PTOMs and their import into the Community (articles 100 to 113 and annexes II to VIII). It also defines the regime that applies to the establishment and offer of services by the nationals, companies and enterprises of Member States (article 232 and 233).

- b) The French part of the island is a DOM, an overseas department, belonging to the Guadeloupe archipelago. On the legal level, DOMs are dealt with under the terms of article 227, 1 and 2 of the Treaty of Rome and are therefore an integral part of the European Community.

3. Special situation of St. Martin and St. Barthélemy in the Guadeloupe DOM

Both these islands enjoy a special customs situation. Two texts (article 3 of the law of 02.03.78 and article 5 of decree no. 47.2390 of 27.12.47) place Saint Martin and Saint Barthélemy outside of the French customs area. This situation of being a free port means they are exonerated of all dock dues, VAT, fuel tax, vehicle tax and all other indirect taxes.

Thus, St. Martin and St. Barthélemy are excluded from the French customs area but included in the Community customs area.

- a) The application of the Single European Act should, logically, have led to the creation of an official frontier between Saint-martin and Sint-Maarten. This would have put a stop to the privileged, free-trade relations between the island's two communities.
- b) However, as a result of this, any taxation in Saint-Martin would have naturally led to all consumption,

including the tourist industry, passing through Sint-Maarten.

- c) The solution applied for this problem was the use of article 2 of the Community Customs code<sup>(1)</sup> which enables the non-claiming of customs duties to be general practice.

Article 2 of the Community Customs code states:

"Unless contrary provisions arise out of international conventions, or general practices of a limited geographical area, the Community customs regulations will apply uniformly across the whole Community territory."

Moreover, France declared it will take the necessary measures to prevent untaxed merchandise from re-entering the rest of the Community customs area.

- (1) Regulation (EEC) 2913/92 of the Council of 12.10.1992 (applicable as of 1 January 1994), OJ L 302 of 19.10.92.

**Question :**

One of our companies is looking for two EC-programmes, called Ircraft. We have no idea what these programmes could be about. Therefore I would like to ask you to try to find out what kind of programmes these are and send us either more details or some addresses where we can turn to.

**Answer :**

Further your telefax dated 26.02.94 in which you asked for information about IRCARTT, please note the following:

According to our sources in the European Centre for Regional Development (CEDRE) in Strasbourg, IRCARTT is a programme for

cooperation in the area of technological development. The aims are to encourage a European dimension within regions and a transfer of know-how amongst decentralized administrations, to improve the resources via interregional cooperation, to reinforce economic and social cohesion, to ensure a better participation in European programmes.

The partners are the Universities of Bremen(D), Niedersachsen(D), Drenthe/Groningen(NL), Norte (P); Hansestadt Rostock (D). For additional information we suggest that you contact the person who is in charge of the programme in Bremen :

Mr Ralf Wilken  
K o n t a k s t e l l e   f u r   E G -  
Angelegenheiten  
Universitätsallee GW 1A  
D-2800 Bremen 33  
Tel: 49. 421. 218. 42. 60/218. 41. 16  
Fax: 49. 421. 218. 41. 83

### **Question :**

One of our clients is interested in having information on a EU programme called Centurio. Could you give us details about the programme in question ?

### **Answer :**

Further to your telefax dated 28.02.94 in which you asked for information on a project called Centurio, please note the following :

Centurio is a project managed by the AER (Assembly of European Regions) that will be launched in August 1994. Centurio aims for the development of interregional cooperation in matters of regional administration, with strong links between Western European Regions and Eastern and Central European Regions. You will find enclosed a copy of a leaflet on Centurio.



## IV. PUBLICATIONS

DE-108 Berlin, DE-113 Bremen, DE-116 Hannover, DE-118 Kiel, UTP Comett ASH

"Zuschlag erhalten, was tun". 1993, 120 p.

Practical guide for the management of projects in the framework of R&D programmes. Also contains legal information and information on how to make best use of projects. This guide may be obtained from the EIC.

ES-203 Sevilla

"Practical Guide for the promotion of international cooperation by Andalusian enterprises". 1993. 103 p.

FR-275 Poitiers

"La PAC. Avenir du monde rural et mondialisation des échanges agricoles". 1993. Les Editions d'Organisation. 96 p. ISBN 2 7081 1616 9. FF59.

### OTHER PUBLICATIONS

"Medidas de apoyo a las pequeñas y medianas empresas. Aportación española a la iniciativa europea de crecimiento". Ministerio de Economía y Hacienda. 1993. 61 p. (Plaza de Campillo Mundo Nuevo, 3 - 28005 Madrid Tel:527 14 37

Brochure aimed at SMEs detailing the measures taken by the Spanish government with a view to reducing the effects of the current economic situation, increasing investment in infrastructures and improving the conditions for obtaining SME financing.

"Guía práctica: Programas, ayudas y financiación de la Comunidad Europea para la pequeña y mediana empresa española". ILTRE Colegio oficial de graduados sociales de Madrid. 1993. 102 p. (Gran Vía, 60, 7º 28013 Madrid)

Guide giving information on aid, organizations and the addresses for application for Community subsidies.

# V. CALLS FOR PROPOSALS OFFICIAL JOURNAL DEADLINES

## INFO MARKETS

This the bilingual version of Info Markets, published by DG XXIII of the European Commission for the Euro Info Centre network.

Voici la version bilingue d'Info Markets publiée par la DG XXIII de la Commission des Communautés Européennes pour le réseau Euro Info Centres.

### Key / Legende

(*)	= Calls published since the last edition of this note Appels publiés depuis la dernière édition de cette note
(e)	= Error in OJ/TED. Data provided by the department responsible Erreur au JO/TED. Données fournies par le service responsable
A	= Accelerated (Expedited) procedure Procédure accélérée
ADV.NOT	= Advance notice
AMAN	= Appel aux manifestations d'intérêt Appel de déclaration d'intérêt
AO	= Appel d'offres
AP	= Appel aux propositions (call for proposals)
CEXP	= Call for expressions of interest

COM	= Communication or notice Communication ou avis
COR	= Corrigendum
CP	= Call for proposals (appel aux propositions)
DAT.DOC	= Deadline for requesting documentation
DAT.DOC (*)	= non-compulsary deadline for requesting documentation date limite facultative pour les demandes de documentation
DATL	= Deadline / Date limite
DATL-R	= Deadline for receipt of applications (restricted procedure) Date limite de réception des demandes de participation (procédure restreinte)
DOC	= Availability of documentation Disponibilité de la documentation
. DOC >=	= Documentation available as from (date) Documentation disponible à partir de (date)
. DOC >	= Documentation available after (date) Documentation disponible après (date)
IT	= Invitation to tender / call for tenders
O	= Open procedure / procédure ouverte
PREINF	= Avis de préinformation
R	= Restricted procedure / Procédure restreinte

This publication has been shortened in order to enable it to be sent to EICs in one single VANS electronic mail file. It now focusses purely on calls for tenders and proposals for EC programmes published by the Commission and Commission study and service contracts related to EC affaires. For information on other EC-related calls for tenders (e.g. supply contracts for the EC institutions), please consult TED.

Cette publication a été rationalisée, afin de nous permettre de l'envoyer aux EIC en un seul fichier de courrier électronique (VANS). Elle recouvre notamment les appels à propositions pour les programmes communautaires, ainsi que les appels d'offres pour des études et services liés aux affaires communautaires. Pour des informations relatives aux autres appels publiés par les institutions communautaires (p.ex les appels en matière de fournitures), veuillez consulter TED.

CONSULTANCY SERVICES IN THE AREA OF CLASSIFICATION AND LABELLING OF DANGEROUS SUBSTANCES (ISPRA) (IT-R)  
SERVICES D'EXPERTISE DANS LE DOMAINE DE LA CLASSIFICATION ET DE L'ETIQUETAGE DES SUBSTANCES DANGEREUSES (ISPRA) (AO-R)  
DATL-R : 94.04.18  
OJ/JOCE S 49/82, 94.03.11

STUDY : PATHOGENIC AGENTS CARRIED BY CULTURED MOLLUSCS OTHER THAN OYSTERS (IT-R)  
ETUDE : AGENTS PATHOGENES VEHICULES PAR LES MOLLUSQUES D'ELEVAGE AUTRES QUE L'HUITRE (AO-R)  
DATL-R : 94.04.20  
OJ/JOCE S 56/105, 94.03.22

ECONOMIC EFFICIENCY CALCULATIONS - DRINKING WATER DIRECTIVE : PESTICIDES (IT-O)  
PREVISIONS DE RENTABILITE - DIRECTIVE SUR LA QUALITE DES EAUX DESTINEES A LA CONSOMMATION HUMAINE : PESTICIDES (AO-O)  
DATL : 94.04.21 DATDOC 94.03.22  
OJ/JOCE S 42/111 & C 64/14, 94.03.02

DETERMINATION OF COST-EFFECTIVE PLASTIC WASTES MANAGEMENT IN THE EU (IT-O)  
REALISATION D'UNE ANALYSE COUT-BENEFICE DE LA GESTION DES DECHETS DE MATIERES PLASTIQUES DANS L'UNION EUROPEENNE (AO-O)  
DATL : 94.04.25 DATDOC : 94.04.05  
OJ/JOCE S 49/83, 94.03.11

TRAVELLING EXHIBITION OF THE 1994 EUROPEAN COMMUNITY DESIGN PRIZE (IT-O)  
L'EXPOSITION ITINERANTE DU PRIX DU DESIGN DE LA COMMUNAUTE EUROPEENNE 1994 (AO-O)  
DATL : 94.04.26  
OJ/JOCE S 39/75 & C 57/5, 94.02.25

R T D : S C I E N T I F I C A N D TECHNOLOGICAL COOPERATION WITH CENTRAL AND EASTERN EUROPEAN COUNTRIES (CP)  
RDT : COOPERATION SCIENTIFIQUE ET TECHNOLOGIQUE AVEC LES PAYS D'EUROPE CENTRALE ET ORIENTALE (AO)  
DATL : 94.05.02  
OJ/JOCE S 21/115 & C 30/14, 94.02.01  
S 35/121 & C 51/8, 94.02.19 (COR)

ORGANISATION OF A CONFERENCE ON MACHINE TRANSLATION (IT-O)  
ORGANISATION D'UNE CONFERENCE SUR LA TRADUCTION AUTOMATIQUE (AO-O)  
DATL : 94.05.03 DATDOC 94.04.11  
OJ/JOCE S 50/125, 94.03.12

GENERAL MEASURES TO PROVIDE  
INFORMATION AND RAISE AWARENESS  
ABOUT THE ENVIRONMENT (CP)  
ACTIONS GENERALES D'INFORMATION  
ET DE SENSIBILISATION DANS LE  
DOMAINE DE L'ENVIRONNEMENT (AP)  
DATL : 94.05.04  
OJ/JOCE S 45/117, 94.03.05

MEASURES TO PROMOTE  
ENVIRONMENTAL EDUCATION (CP)  
ACTIONS D'EDUCATION DANS LE  
DOMAINE DE L'ENVIRONNEMENT (AP)  
DATL : 94.05.04  
OJ/JOCE S 45/119, 94.03.05

STUDIES ON TRANSPORT (IT-O)  
ETUDES CONCERNANT LES  
TRANSPORTS (AO-O)  
DATL : 94.05.04 DATDOC 94.03.28  
OJ/JOCE S 51/89, 94.03.15

CONSULTANTS FOR THE  
ORGANISATION OF THE EXECUTIVE  
TRAINING PROGRAMME JAPAN (CEXP)  
CONSULTANTS POUR L'ORGANISATION  
DU PROGRAMME ETP (FORMATION  
DES CADRES AU JAPON) (AMAN)  
DATL : 94.05.05  
OJ/JOCE S 62/111, 94.03.30

STUDY OF INTRA AND EXTRA  
COMMUNITY SEABORNE TRADE (IT-O)  
ETUDE SUR LE COMMERCE MARITIME  
INTRA ET EXTRA COMMUNAUTAIRE  
(AO-O)  
DATL : 94.05.05 DATDOC : 94.03.15  
OJ/JOCE S 42/112 & C 64/15, 94.03.02

STUDY : IMPACTS OF MOBILITY OF  
PASSENGERS & GOODS DUE TO THE  
LOCALIZATION OF ADMINISTRATIVE  
ACTIVITIES IN THE URBAN AREA  
(IT-O)  
E T U D E : I M P A C T S  
ENVIRONNEMENTAUX CAUSES PAR LA  
MOBILITE DES PERSONNES ET DES  
MARCHANDISES DUS A LA  
LOCALISATION DES ACTIVITES  
ADMINISTRATIVES DANS LA ZONE

URBAINE (AO-O)  
DATL : 94.05.06 DATDOC : 94.04.16  
OJ/JOCE S 56/106, 94.03.22

STUDIES RELATED TO THE  
PREPARATION OF THE USE OF THE  
VEGETATION PROGRAMME (REMOTE  
SENSING) (CEXP)  
ETUDES POUR LA PREPARATION A  
L'UTILISATION DU PROGRAMME  
VEGETATION (TELEDETECTION)  
(AMAN)  
DATL : 94.05.06  
OJ/JOCE S 71/106 & C 105/16, 94.04.13

COORDINATOR FOR THE PILOT  
PROJECT EUROMANAGEMENT RTD  
(IT-O)  
COORDINATEUR POUR L'ACTION  
PILOTE EUROMANAGEMENT RDT  
(AO-O)  
DATL : 94.05.09  
OJ/JOCE S 53/103, 94.03.17

CRAFT FIRMS AND SMALL  
ENTERPRISES IN THE BORDER  
REGIONS (CP)  
ARTISANAT, PETITES ENTREPRISES ET  
ZONES FRONTALIERES (AP)  
DATL : 94.05.11  
OJ/JOCE S 60/109 & C 89/16, 94.03.26

ASSISTANCE WITH MONITORING AND  
IMPLEMENTING THE "MED"  
PROGRAMMES (IT-O)  
ASSISTANCE A LA MISE EN OEUVRE ET  
AU SUIVI DES ACTIVITES DES  
PROGRAMMES "MED" (AO-O)  
DATL : 94.05.13  
OJ/JOCE S 62/109, 94.03.30

SPECIFIC RTD PROGRAMME IN THE  
FIELD OF BIOTECHNOLOGY,  
INFORMATION INFRASTRUCTURE (CP)  
PROGRAMME SPECIFIQUE DE RDT  
DANS LE DOMAINE DE LA  
BIOTECHNOLOGIE,INFRASTRUCTURES  
D'INFORMATION (AP)  
DATL : 94.05.16  
OJ/JOCE S 51/89, 94.03.15

FEASIBILITY STUDIES IN THE DOMAIN OF EURO-ISDN, INCLUDING A STUDIES ON PROMOTION OF AWARENESS FOR EURO-ISDN AND EURO-ISDN FOR EURO INFO CENTRES (IT-O)

ETUDES DE FAISABILITE DANS LE DOMAINE DE L'EURO RNIS, Y COMPRIS DES ETUDES CONCERNANT LA SENSIBILISATION EN FAVEUR DE L'EURO-RNIS ET L'EURO RNIS DANS LES EURO INFO CENTRES (AO-O)

DATL : 94.05.16 DATDOC : 94.04.16

OJ/JOCE S 60/113 & C 89/21, 94.03.26

EUROMANAGEMENT R&TD II PILOT PROJECT : CONSULTANTS (CEXP)

ACTION-PILOTE EUROMANAGEMENT R&DT II : CONSULTANTS (AMAN)

DATL : 94.05.16

OJ/JOCE S 68/93, 94.04.08

PILOT STUDY FOR AN AGRICULTURAL PARCEL SURVEY UNDER THE INTEGRATED SYSTEM (GREECE & PORTUGAL) (IT-O)

ETUDE PILOTE DE CREATION DE PARCELLAIRE AGRICOLE DANS LE CADRE DU SYSTEME INTEGRE (GRECE & PORTUGAL) (AO-O)

DATL : 94.05.20

OJ/JOCE S 62/110, 94.03.30

PROVISION OF STATISTICAL SERVICES ON SECTORAL PROGRAMMES FOR THE FUNCTIONING OF THE SINGLE MARKET (IT-O)

PRESTATION DE SERVICES STATISTIQUES SUR LES PROGRAMMES SECTORIELS POUR LE FONCTIONNEMENT DU MARCHE UNIQUE (AO-O)

DATL : 94.05.21 DATDOC : 94.05.09

OJ/JOCE S 62/107, 94.03.30

PREPARATORY ACTIONS IN THE LANGUAGE ENGINEERING FIELD (CP) INITIATIVES PREPARATOIRES DANS LE SECTEUR DE L'INGENIERIE LINGUISTIQUE (AP)

DATL : 94.05.25

OJ/JOCE S 51/91, 94.03.15

LANGUAGE TEACHING SERVICES FOR OFFICIALS & OTHER SERVANTS OF THE COMMUNITY INSTITUTIONS AND BODIES IN LUXEMBOURG (IT-O)

SERVICES POUR L'ENSEIGNEMENT DES LANGUES AUX FONCTIONNAIRES ET AUTRES AGENTS DES INSTITUTIONS ET ORGANES COMMUNAUTAIRES IMPLANTES A LUXEMBOURG (AO-O)

DATL : 94.05.27

OJ/JOCE S 72/100, 94.04.14

PILOT SCHEME TO PROVIDE FINANCIAL AID FOR THE TRANSLATION OF CONTEMPORARY LITERARY WORKS (COM)

PROJET PILOTE D'AIDE FINANCIERE AUX TRADUCTIONS D'OEUVRES LITTERAIRES CONTEMPORAINES (COM)

DATL : 94.05.30

OJ/JOCE S 15/93 & C 19/17, 94.01.22

CIVIL LIABILITY LAWS IN THE MEMBER STATES, EFTA AND THE USA IN THE FIELD OF ENVIRONMENT (IT-O)

FONCTIONNEMENT DE LA RESPONSABILITE CIVILE DANS LES ETATS MEMBRES, LES ETATS DE L'AELE ET LES ETATS-UNIS DANS LE DOMAINE DE L'ENVIRONNEMENT (AO-O)

DATL : 94.05.30

OJ/JOCE S 72/112, 94.04.14

STUDY ON THE RESULTS OF COMMUNITY RESEARCH UNDER THE FIRST JOINT RESEARCH PROGRAMME ON SAFETY IN THE ECSC INDUSTRIES (IT-O)

ETUDE SUR LES RESULTATS DES RECHERCHES COMMUNAUTAIRES DU 1ER PROGRAMME COJOINT DE RECHERCHE EN MATIERE DE SECURITE DANS LES INDUSTRIES DE LA CECA (AO-O)

DATL : 94.06.01

OJ/JOCE S 62/108, 94.03.30

(\*) TECHNOLOGY WATCH  
CORRESPONDENT'S SERVICES IN THE  
USA : INFORMATION AND  
COMMUNICATIONS TECHNOLOGIES  
(IT-O)  
SERVICES DE VEILLE TECHNOLOGIQUE  
AUX USA : TECHNOLOGIES DE  
L'INFORMATION ET DE LA  
COMMUNICATION (AO-O)  
DATL : 94.06.06  
OJ/JOCE S 76/170, 94.04.20

(\*) TECHNOLOGY WATCH  
CORRESPONDENT'S SERVICES IN JAPAN  
:  
INFORMATION AND COMMUNICATIONS  
TECHNOLOGIES (IT-O)  
SERVICES DE VEILLE TECHNOLOGIQUE  
AU JAPON : TECHNOLOGIES DE  
L'INFORMATION ET DE LA  
COMMUNICATION (AO-O)  
DATL : 94.06.06  
OJ/JOCE S 76/172, 94.04.20

(\*) STUDY ON CRITICAL ELECTRONIC  
COMPONENTS (IT-O)  
ETUDE SUR LES COMPOSANTS  
ELECTRONIQUES ESSENTIELS (AO-O)  
DATL : 94.06.06  
OJ/JOCE S 76/169, 94.04.20

(\*) TECHNICAL ADVICE ON IMPROVED  
FUEL QUALITY (IT-O)  
CONSEILS TECHNIQUES DANS LE  
DOMAINE DE L'AMELIORATION DES  
CARBURANTS (AO-O)  
DATL : 94.06.06  
OJ/JOCE S 74/167 & C 108/22, 94.04.16

(\*) EVALUATION OF NOW, EUROFORM  
AND HORIZON (IT-O)  
EVALUATION DE NOW, EUROFORM ET  
HORIZON (AO-O)  
DATL : 94.06.11 DATDOC : 94.05.11  
OJ/JOCE S 76/173, 94.04.20

EXPLORATORY ACTIONS IN  
MULTIMEDIA PUBLISHING (CP)  
INITIATIVES EXPLORATOIRES DANS LE  
DOMAINE DE L'EDITION MULTIMEDIA  
(AP)  
94.06.15  
OJ/JOCE S 51/88, 94.03.15

ACCOMPANYING MEASURES FOR THE  
SPECIFIC RTD PROGRAMME IN THE  
FIELD OF TELEMATIC SYSTEMS OF  
GENERAL INTEREST (CP)  
MESURES D'ACCOMPAGNEMENT AU  
PROGRAMME SPECIFIQUE DE RDT  
DANS LE DOMAINE DES SYSTEMES  
TELEMATIQUES D'INTERET GENERAL  
(AP)  
DATL : 94.06.15  
OJ/JOCE S 51/93, 94.03.15

RESEARCH ACTION IN THE FIELD OF  
OPEN AND DISTANCE LEARNING (CP)  
ACTION DE RECHERCHE DANS LE  
DOMAINE DE L'ENSEIGNEMENT  
OUVERT ET A DISTANCE (AP)  
DATL : 94.06.15  
OJ/JOCE S 51/88, 94.03.15

DEVELOPMENT AND DEMONSTRATION  
ACTION IN THE FIELD OF OPEN &  
DISTANCE LEARNING (CP)  
ACTION DE DEVELOPPEMENT ET DE  
DEMONSTRATION DANS LE DOMAINE  
DE L'ENSEIGNEMENT OUVERT ET A  
DISTANCE (AP)  
DATL : 94.06.15  
OJ/JOCE S 51/87, 94.03.15

SCIENTIFIC STUDIES ON THE  
SOCIO-ECONOMIC IMPACTS OF  
BIOTECHNOLOGY (CP)  
ETUDES SCIENTIFIQUES SUR LES  
IMPACTS SOCIO-ECONOMIQUES DE LA  
BIOTECHNOLOGIE (AP)  
DATL : 94.06.15  
OJ/JOCE S 51/87, 94.03.15

EXPLORATORY ACTIONS ON  
TELEMATICS FOR URBAN AREAS (CP)  
ACTIONS EXPLORATOIRES SUR LA  
TELEMATIQUE DANS LE DOMAINE  
URBAIN (AP)  
DATL : 94.06.15  
OJ/JOCE S 51/86, 94.03.15

EXPLORATORY ACTIONS ON RTD IN  
AIR TRANSPORT (CP)  
ACTIONS EXPLORATOIRES SUR LA RDT  
DANS LE TRANSPORT AERIEN  
(AP)  
DATL : 94.06.15  
OJ/JOCE S 51/85, 94.03.15

EU PREPARATORY ACTION  
RENEWABLE ENERGIES 1994 (APAS)  
(CP)

ACTION PREPARATOIRE DE L'UE SUR  
LES ENERGIES RENOUVELABLES  
(APAS) (AP)

DATL : 94.06.17

OJ/JOCE S 51/93, 94.03.15

ASSESSMENT OF RISKS AND ADVERSE  
IMPACTS LIKELY TO AFFECT THE  
MARINE ENVIRONMENT AS A RESULT  
OF THE USE OF MARINE

TECHNOLOGIES AND TECHNIQUES (CP)  
EVALUATION DES RISQUES D'EFFETS  
NEFASTES QUE L'EMPLOI DE  
CERTAINES TECHNIQUES ET  
TECHNOLOGIES MARINES SONT  
SUSCEPTIBLES D'AVOIR SUR  
L'ENVIRONNEMENT MARIN (AP)

DATL : 94.06.29

OJ/JOCE S 51/86, 94.03.15

MEASURES TO PROMOTE  
ENVIRONMENTAL EDUCATION (CP)

ACTIONS D'EDUCATION DANS LE  
DOMAINE DE L'ENVIRONNEMENT (AP)

DATL : 94.06.30

OJ/JOCE S 45/119, 94.03.05

SCIENTIFIC & TECHNICAL  
COOPERATION BETWEEN THE EU AND  
MEDITERRANEAN THIRD COUNTRIES :  
WASTE WATER TREATMENT, PRIMARY  
HEALTH CARE AND RENEWABLE  
ENERGIES (CP)

COOPERATION SCIENTIFIQUE ET  
TECHNOLOGIQUE ENTRE L'UE ET LES  
PAYS TIERS MEDITERRANEENS :  
TRAITEMENT DES EAUX USEES, SOINS  
DE SANTE PRIMAIRES ET ENERGIES  
RENOUVELABLES (AP)

DATL : 94.07.15

OJ/JOCE S 72/111, 94.04.14

(\*) EUROPE AGAINST AIDS  
PROGRAMME (CP)

PROGRAMME EUROPE CONTRE LE  
SIDA (AP)

DATL : 94.12.31 (CONTINUOUS)

EVALUATION/ EVALUATION  
CONTINUE)

OJ/JOCE S 74/164 & C 108/19, 94.04.16

CONSULTANCY SERVICES IN THE AREA  
OF EMPLOYMENT, INDUSTRIAL  
RELATIONS AND SOCIAL AFFAIRS  
(CEXP)

SERVICES DE CONSULTANTS DANS LE  
DOMAINE DE L'EMPLOI DES  
RELATIONS INDUSTRIELLES ET  
AFFAIRES SOCIALES (AMAN)

NO DEADLINE / PAS D'ECHEANCE

OJ/JOCE S 22/74 & C 31/22, 94.02.02

MULTIANNUAL PROGRAMME OF  
STUDIES AND TECHNICAL ASSISTANCE  
IN THE REGIONAL FIELD (CEXP)

PROGRAMME PLURIANNUEL D'ETUDES  
ET D'ASSISTANCE TECHNIQUE REALISE  
DANS LE DOMAINE REGIONAL (AMAN)

NO DEADLINE / PAS D'ECHEANCE

OJ S 22/72 & C 31/17, 94.02.02

RESEARCH & TECH. ASSISTANCE :  
COMBATTING SOCIAL EXCLUSION  
(CEXP)

ETUDES ET MISSIONS D'ASSISTANCE  
TECHNIQUE : LUTTE CONTRE  
L'EXCLUSION SOCIALE (AMAN)

NO DEADLINE / PAS D'ECHEANCE

OJ/JOCE S 74/95 & C 105/20, 93.04.16

TECHNICAL ASSISTANCE : INDUSTRIAL  
AFFAIRS (CEXP)

ASSISTANCE TECHNIQUE : AFFAIRES  
INDUSTRIELLES (AMAN)

NO DEADLINE / PAS D'ECHEANCE

OJ/JOCE S 146/97 & C 206/9, 93.07.30

STOA : SCIENTIFIC AND TECHNICAL  
OPTIONS ASSESSMENT, EUROPEAN  
PARLIAMENT, PROJECT CONTRACTORS  
& EXPERTS (CEXP)

STOA : (EVALUATION DES OPTIONS  
SCIENTIFIQUES ET TECHNIQUES),  
PARLEMENT EUROPEEN,  
CONTRACTANTS ET EXPERTS (AMAN)

NO DEADLINE / PAS D'ECHEANCE

OJ/JOCE C 179/7, 93.07.01

STUDIES : SOCIAL PROTECTION  
(INCLUDING SOCIAL SECURITY, SOCIAL  
ASSISTANCE AND SUPPLEMENTARY  
SOCIAL WELFARE PROVISION) (CEXP)  
ETUDES : PROTECTION SOCIALE (Y  
COMPRIS LA SÉCURITÉ SOCIALE, L'AIDE  
SOCIALE ET LES DISPOSITIONS  
COMPLÉMENTAIRES) (AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 39/80 & C 54/8, 93.02.25

VALUE SME : DISSEMINATION AND  
UTILISATION OF R & D RESULTS (COM)  
VALUE PME - DIFFUSION ET  
UTILISATION DES RÉSULTATS DE LA  
RDT (COM)  
OJ/JOCE S 131/74, 92.07.09

STUDIES RELATING TO THE FAMILY  
(CEXP)  
ETUDES DANS LE DOMAINE DE LA  
FAMILLE (AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 52/68 & C 74/21, 93.03.16

CONSULTANCY : INTERNAL MARKET  
AND INDUSTRIAL AFFAIRS AND IN  
PARTICULAR PUBLIC PROCUREMENT  
(CEXP)  
CONSULTANCE : MARCHÉ INTÉRIEUR  
ET AFFAIRES INDUSTRIELLES ET, EN  
PARTICULIER, LES MARCHÉS PUBLICS  
(AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 114/83, 92.06.13

STUDIES RELATING TO SPACE (CEXP)  
ETUDES DANS LE DOMAINE DE  
L'ESPACE (AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 101/88 & C 146/14, 93.05.26

ACTIVITIES, STUDIES OR SERVICES IN  
THE CUSTOMS FIELD (CEXP)  
ACTIONS, ETUDES OU PRESTATIONS  
DANS LE DOMAINE DOUANIER (AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 47/94, 94.03.09

EUROPEAN SOCIAL FUND  
MULTI-ANNUAL PROGRAMME OF  
STUDIES AND TECHNICAL ASSISTANCE  
(CEXP)  
PROGRAMME PLURIANNUEL D'ETUDES  
ET D'ASSISTANCE TECHNIQUE DU  
FONDS SOCIAL EUROPEEN (AMAN)  
OJ/JOCE S 251/60 & C 346/17, 93.12.24

ACTIVITIES AND STUDIES RELATING  
TO THE SANCTIONS AGAINST SERBIA  
AND MONTENEGRO (CEXP)  
ACTIONS ET ETUDES DANS LE  
DOMAINE DES SANCTIONS INSTAUREES  
A L'ENCONTRE DE LA SERBIE ET DU  
MONTENEGRO (AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 60/112 & C 89/19, 94.03.26

STUDIES OR SERVICES RELATING TO  
INDIRECT TAXATION (CEXP)  
ETUDES OU PRESTATIONS EN MATIERE  
DE FISCALITE INDIRECTE  
(AMAN)  
NO DEADLINE / PAS D'ÉCHÉANCE  
OJ/JOCE S 60/111 & C 89/18, 94.03.26



# VI. SEMINARS, CONFERENCES, WORKSHOPS

## MAY

3-10/05/94 Glasgow (UK)

### "INTERPARTENARIAT 94"

Organised by : FR-284 Pointe-à-Pitre  
Information from : FR-284 Pointe-à-Pitre

19-20/05/94 Brussels (BE)

### "Safety, Hygiene, Control & Quality of Agri-Food Products in Europe"

Organised by : Club de Bruxelles, with the  
collaboration of the European Commission  
(DG VI)

Information from : Club de Bruxelles, 10 rue  
du Collège St. Michel, B-1150 Bruxelles  
Tel. : 32-2-771 98 90 Fax. : 32-2-770 66 71

## OCTOBER

5-7/10/1994 - Copenhagen (DK)

### "Sharing Solutions - The link between Innovation and Growth"

Organised by : CIM-Europe  
Information from : CIM-Europe Secretariat  
(Attn. Mr. José Bastos), rue de la Loi 200, B -  
1049 Brussels

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## SUMMARY OF MAIN DEFINITIONS OF SMEs CURRENTLY IN USE AT COMMUNITY LEVEL

subject concerned	max. number of employees	max. turnover (in millions ECU)	max. balance-sheet total (millions d'ECU)	Independancy	Other criteria held by a large enterprise
SME State Aid <sup>(1)</sup> (OJCE C213 of 19.08.92) - small businesses - medium-sized businesses	50 250	5 20	2 10	Max. 25% capital held by a large enterprise (apart from exceptions)	- -
simplified annual account for SMEs <sup>(2)</sup> - small firms - medium-sized firms	50 250	5 20	2,5 10	- -	- -
non life insurance <sup>(3)</sup> (Directive 88/357)	250	12,8	6,2	-	-
VAT - exemption (6ième Directive)	-	0,005	-	-	-
EIB - global loans	500	-	-	Max. 1/3 capital held by a large enterprise	net fixed assets ≤ 75 MECU
EIB - interest rate subsidies (under discussion)	250	20	10	Max. 25% capital held by a large enterprise (apart from exceptions)	-
SME statistics: - micro - small - medium - large	0,1-9 10-19, 20-49, 50-99 100-199, 200-249, 250-499 + 500	- - - -	- - - -	- - - -	- - - -
Research and Development - CRAFT - faisability premiums	500	38		Max. 1/3 capital held by a large enterprise	-

<sup>1</sup> It is sufficient to have 1 of the 2 criteria - turnover balance sheet - in addition to the number of employees.<sup>2</sup> It sufficient to have 2 of the 3 criteria - max. number of employees, turnover balance sheet.<sup>3</sup> It is sufficient to have 2 of the 3 criteria.

**TACIS**  
**PARTNERSHIP AND COORDINATION PROGRAMME**

**Factsheet for TACIS Coordination Units**

**1. Programme description**

The Partnership and Coordination Programme (PCP) was launched by the European Commission in December 1993 as a new facility to provide grants for jointly-financed technical assistance projects in the Newly Independent States (NIS) of the former Soviet Union. The facility will provide support for know-how transfer through the establishment of partnerships between a broad range of organisations in the public and private sector in the European Union and the NIS. Projects will be financed, as a general rule on a 50/50 basis by TACIS and by public and/or private sector funds from the Member States of the European Union. Projects will be expected to complement existing assistance efforts and so will contribute to increasing the coherence of European Union efforts to assist the process of economic reform in the TACIS beneficiary states.

**2. Eligibility: Applicants**

Projects may be proposed by any natural or legal person of any of the Member States of the European Union, in partnership with an appropriate institution in the beneficiary state which must fully endorse all aspects of the project.

**3. Eligibility: Projects**

Only projects in sectors identified in the TACIS Indicative Programmes for 1993-95 will be eligible. All project elements to be supported by TACIS funding should be primarily concerned with the provision of technical assistance. This assistance should be closely targeted to address an identified need on the part of the recipient institution and be designed to provide assistance which will have benefits on a local or national basis wider than the specific institutions involved.

Participation on the level of individual projects and contracts is open on equal terms to all natural and legal persons of all Member States of the European Union and of the TACIS beneficiary countries. This applies equally to the public and private sector. Participation by natural and legal persons from the countries benefiting from PHARE as well as in specific cases from Mediterranean countries with traditional economic, trade or geographical links may be authorised by the Commission on a case-by-case basis if the projects concerned require specific forms of assistance specifically available in such countries. Joint applications from more than one Member State of the European Union will be preferred *ceteris paribus*.

The following is an indicative, but not exhaustive list of the sort of project elements eligible for TACIS funding:

- Strategic/Business Development Plans on a sectoral level, or covering one or more enterprises in a given sector;
- Studies of investment needs on a sectoral basis;
- Projects addressing management or organisational weaknesses on a sectoral level or including one or more enterprises in a given sector;
- Training/Human Resource Development to improve/increase or extend the skills base on a sectoral level or one or more enterprises in a given sector;
- Training/retraining of unemployed labour in skills where the EU counterpart holds a comparative advantage;
- Transfer of skills specific to operating in a market environment;
- Technology transfer on a sectoral level or involving one or more enterprises, e.g. adaptation to pan-European standards/technical requirements;
- Establishment or strengthening of local or international links and information exchange with organisations or interest groups, e.g. establishment of umbrella/branch organisations, market databases, etc.;
- Promotional activities organised on a sectoral basis, e.g. trade fairs;
- Study tours or visits in conjunction with at least one other activity.

Non-eligible project activities: project elements not eligible for support from TACIS financing:

- Fixed and non-fixed capital investment projects;
- Credit related activities;
- Financing for the establishment of commercial joint ventures between the donor and beneficiary institution;
- One-off conferences not supported by other eligible activities;
- Enterprise specific feasibility studies limited to a study of potential commercial joint ventures between an individual donor and recipient institutions.

It is not the intention of the Partnership and Coordination Programme to subsidise purely commercial activities of private sector operators in the EU or beneficiary states.

#### 4. Funding

The Partnership and Coordination Programme will provide grants covering, as a general rule, 50% of total project costs. These will not exceed 300,000 ECU for any individual project.

#### 5. Selection Criteria

An objective assessment of the suitability of projects will be carried out on the following basis. Project quality will account for 50% of the assessment and will be based on the ability of the proposal to show well focused and measurable specific and wider objectives, a clearly defined need on the part of the beneficiary institution, a well chosen partner in the former Soviet Union, a coherent and realistic programme of actions and implementation procedures, a qualified and experienced project team, an impact wider than the direct beneficiary institution and the potential for follow-up or effects beyond the lifetime of TACIS funding. Due regard shall be taken of environmental considerations in assessing the design and implementation of projects.

The contribution of the project to improving the coordination of donor activities will account for 20% of the assessment. Proposals will be required to show how the project relates to TACIS and other donor activities and the value which it adds to these efforts. Projects bringing together partners from more than one EU country will receive an additional weighting of 5%. Cost effectiveness will be assessed and account for 30% of the total assessment. The financial evaluation will be based on unit prices (especially the level of fees) and not on the total contract price. A full financing plan and cost-breakdown should be included.

#### 6. Selection Process

Member States of the European Union will be closely associated to the selection of projects, which, in the first instance, must be submitted the designated Member State PCP representative (list attached). Member States will undertake a pre-screening of proposals and choose a maximum of 10 to be submitted to the Commission. This pre-screening must ensure that the project fulfills the basic eligibility criteria and that all necessary supporting documents have been supplied. The Commission will then make a final selection based on the selection criteria outlined above.

#### 7. Calendar

The Member States will submit preselected projects to the Commission by 30 June 1994. The final selection of projects to be supported will then be made by the Commission and applicants will be informed of the results of this process in September 1994. Projects will begin as soon as possible after this date.

## Partnership and Coordination Programme

### National representatives

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